

August 9, 2018

To Whom It May Concern,

I am pleased to strongly recommend The Medicus Firm as a partner for both clinical faculty and academic physician executive searches. Based on previous difficulties in sourcing candidates and recruiting to our organization, including Occupational Medicine, Physiatry, and a Director of Research, our leadership team knew that partnering with an experienced physician recruiter at a reputable firm was going to be a critical component of our success.

We engaged The Medicus Firm for these searches and have been pleased with the results thus far as they have met and exceeded my expectations. The Medicus Firm has successfully placed an Occupational Medicine Physician, and we continue to see a high caliber of candidates for our remaining Physiatry and Director of Research searches and remain confident in The Medicus Firm's ability to get these searches filled.

As Executive Administrator in the Department of Physical Medicine and Rehabilitation at The University of Alabama in Birmingham, I have seen departments engage various firms. I believe The Medicus Firm has a great track record here, provides an excellent combination of expertise and customer service, and has produced results while providing a contract that is the most attractive to our budget compared to other physician and physician executive search firms. Their clinical faculty recruiting agreement is very cost effective when a department has multiple needs, and their physician executive agreement is attractive because it is based on a set fee and does not vary according to a candidate's salary. Additionally, the expense for advertising is significantly less expensive than what I have seen with other firms, which I have greatly appreciated.

I anticipate our partnership continuing, and I would recommend them without hesitation. Should you wish to talk to me directly please don't hesitate to contact me.

Sincerely,



Yvonne Akins

Executive Administrator

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